

Clint Sharp

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DIRECTOR OF INFORMATION TECHNOLOGY

PROFESSIONAL PROFILE

I am a season technology leader with experience across all disciplines of IT and Telecommunications. I have over 10 years of IT Leadership experience, with experience managing large, complicated, multi-million dollar IT departments. I am a hands-on professional, with current experience across most IT fields. Most importantly, I am a cost-conscious manager with leading ideas on sourcing strategies and managing soaring technology costs.

AREAS OF EXPERTISE

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|--|--------------------------|
| • Technology management | • Web design |
| • Infrastructure architecture & design | • Software development |
| • Telephony & telecommunications | • Process excellence |
| ○ BSS & OSS management | • ETL |
| ○ Network management | • Business Intelligence |
| • Operations Center management | • Continuous improvement |
| • Configuration management | • Customer satisfaction |

PROFESSIONAL EXPERIENCE

Director of Application Operations, Cricket Communications, Greenwood Village, CO, 2006-Present

Directed three teams, over 60 personnel, reporting to the Vice President of IT Enterprise Operations, leading onshore and offshore resources operating a large and complicated IT ecosystem. Key stakeholder in IT-led \$100m+ business transformation program which included replacing the Billing, Point of Sale, and Inventory Management systems. Managed budget in excess of \$10m, over \$6m in OpEx and over \$4m in CapEx. Key contributor to Enterprise Plan of Record activities, including capacity and cost modeling.

- Built the IT Operations Center consisting of 6 US-side FTEs working in collaboration with 25 off-shore contractors providing 24/7 monitoring and reporting on Cricket's infrastructure which delivers millions of transactions daily and \$2b in annual revenues.
- Assumed ownership of the Configuration Management team which is responsible for managing deployment and configuration, according to our SDLC processes, of all of Cricket's software into 17 pre-production environments, production and disaster recovery

- Rebuilt Business Intelligence Operations team. Inherited team with little process and a nearly inoperable software stack. Collaborated with development teams to fix major design and architecture issues with the ETL layer. Implemented ITIL based service management on team to resolve process and customer satisfaction issues.
- Architected and lead team on redesign of Cricket's core network, which increased capacity by 40%, saved \$2m in CapEx, while only increasing OpEx by 10% annually. The same design was upgraded to OC-192 (10GigE) in late 2009 to account for increased demand.
- Key stakeholder in Cricket's Disaster Recovery and Business Continuity initiative in 2008 which led to the building of a \$17m state of the art data center located in Aurora, CO.
- Began tenure with Cricket as a consultant working on Cricket's Superhighway initiative, which converted legacy TDM Long Distance to VoIP saving over \$100m annually in costs
- Designed and lead the implementation of Cricket's new Cisco Enterprise Telephony system, taking over the failing project from a consulting company and implementing the entire 4000+ phone system in under 6 months with only 4 resources including myself
- Heavily involved in the engineering and management of Cricket's IP network, including holding interim leadership roles on the network and EVDO operations teams

VP Web Services, Mycelia Networks, San Jose, CA, 2005-2006

Owned development of our web platform for this early-stage startup in the Internet video space.

- Reported to the CEO with responsibilities including leading our web development efforts, leading our integration efforts and technical sales
- Lead development of web based RSS directory for our video aggregation software which was eventually sold to Sonic Mountain in 2008

Systems Administrator III, AT&T Wireless, Redmond, WA, 2003-2006

Lead technology contributor on a small team managing a \$500m+ investment in Caribbean properties for AT&T Wireless. Reported directly to the CIO, International. Managed Billing and Point of Sale platform and was a key contributor in our billing system conversion.

- Brought on as a consultant to help with the implementation of the Point of Sale system for AT&T's International holdings in the Caribbean.
- Role expanded to leading a team of over 10 systems administrators working at 10 joint ventures throughout the Caribbean.
- Served as the lead infrastructure designer for our international billing system, including SAN design, integration to OSS components, monitoring, database administration, and other duties. Systems were maintained and administered by my systems administration team. Systems were responsible for over \$100m annually in revenues and processed all international roaming traffic for AT&T Wireless.

Director Networking, ProphetLine, Fort Smith, AR, 1999-2002

- Managed team of developers, including local and offshore resources, responsible for developing our next-generation Point of Sale product, Visual ProphetLine
- Built and operated a nation-wide outsourced ISP branded for our customers to facilitate smoother store to store data exchange

Network Engineer, *Internet Partners of America/OneMain.com/Earthlink*, Fort Smith, AR, 1997-1999

- Lead network engineer for a dial-up ISP eventually acquired by Earthlink. Responsible for the build-out of a 3 state dial-up network of over 80 points of presence and 80,000+ customers.

RECOMMENDATIONS

“Clint is more than able--he is someone who can deliver and make things happen, and a great guy to boot.” – **Erik Radmall, VP, Lehman Brothers**

“Clint is one of the most intelligent individuals I have worked with. He has a proven track record for successful technology solution development & delivery as well as leading effective operational teams. Clint has a strategic vision and the technical skills to communicate, plan and execute tactically. Mr. Sharp has my highest recommendation.” – **Todd Lords, Director IT Infrastructure & Field Operations, Cricket Communications**

EDUCATION

Currently enrolled in Metro State College of Denver for a B.S. in Business Management. Expected to complete in 2013.

EDUCATION

Please contact me prior to reaching out to these references.

Doug Bird, VP IT Enterprise Operations, Cricket Communications, (720) 377-7777, dbird@cricketcommunications.com

Dave Truzinski, CIO, Cricket Communications, (303) 319-6177, dtruzinski@cricketcommunications.com

Todd Lords, Consultant, TBL Consulting, (206) 849-4952, tblords@msn.com

More references available upon request.